PESSIMISM UPSET BY 1922 BUSINESS

D. C. Merchants Overcame Problems and Made Profits. Says C. J. Columbus.

ASSOCIATION IS ACTIVE

Host to Many Conventions and Furthered Beneficial Legis-

Business among merchants in th District of Cultumbia for the year 1922. in spite of prophecies to the conwas good, according to Charles J. Columbus, secretary of the Washington Merchants and Manufacturers' Association, in a statement issued last night. Larger business volume, said Mr. Columbus, brought profit to even those whose pessimistic inclinations sensed a bad year.

"As the accountants of business make their totals for the year 1922. the Merchants and Manufacturers Association finds that it was a highly satisfactory period." says Mr. Colum-

Business in Washington faced a real problem in the year just closing. Prices were bound to fall, and they did, but then the merchant and manudid, but then the merchant and manufacturer were confronted with a still greater problem of a high overhead, which gave many misgivings as to the net result at the close of the year. "It was in the consideration of problems affecting the dollars-and-cents terms of business to which the Merchants and Manufacturers' Association applied itself during the year 1922. Through its board of governors, made up of one representative from practically every line of trade and through as many trade sections meeting from time to time as the needs of ing from time to time as the needs of those particular lines demanded, the association functioned as it has ever done for the welfare of the business firm itself, since firms, and not individuals, comprise its membership.

Vigilance and Courage.

"As the strong right arm of business it has ever been vigilant and courageous in promoting trade welfare along ethical, constructive lines. Taxation and its relation to busi-

"Taxation and its relation to business played an important part in the year's work of the Merchants and Manufacturers' Association. It steadiastly encouraged a simplification of taxation and application.

"Legislatively it achieved a great yietory in the passage of the badcheck law for the District of Columbia, a legislative child of its own creation and the development of which into a law it followed with practical daily solicitude, culminating in a victory for which the association claims credit as the discoverer and the guiding star. The bad-check law is just another addition to the list of laws that the counsel of the association has contributed to the District of Columbia, namely, the false advertising law, the law regulating fake auctions and many other forms of legislation designed to promote equity in individual lines of trade contemplated in the organization.

"The association has likewise given

of trade contemplated in the state of the promotion of other good causes in which the community as a whole has felt a need. The sugh its board of governors and niembership in general convention extension work in Washington has been generously given, while its offling and committeemen have cooperated with manaling fidelity in join committees of claim bodies.

rea finable increase in the cost of the business.

Whise O'Dea and Mr. Kaspar will appear in "Finale. C Minor Concerto," of the Merchants' and Manufacturers' Association has done a fine service in protecting the sizews of business. From the onslaught of parasites who appealing in the name of charity, philanthropy and otherwise, have sought to impose unreasonable burdens, which automatically hamper many worth-while established charities to which funds that might otherwise have been misapplied could be put to such valuable uses.

"Co-ordination of store hours, promotion of seasonal shopping periods and a multifarious list of other activities have comprised the contribution of the Merchants and Manufacturers' Association to the business life of Washington.

WANTED IN MURDER CASE

Tender of Marine Private.

Detective Charles Kahler of Baltimore vesterially afternoon presented a request to officials of the Marine Corps for the surrender of Roland W. Shipley, private in that branch of the military service,

withington.

"The officers of the organization has expressed a conviction that the year 1923 will present an opportunity for even greater usefulness on the part of business and its representative organization. They feel that the business developments of 1922—and to many they were of an astounding nature—will be continued in the new year. This is due to the healthy growth that has come to Washington, and that business will be even better in the new year is sensed in the fact that, even with the undertakings now under way, which are bound to bring many additional, people to the National Capital, a period of opportunity will present itself such as the people resident here even for ten years never dreamed would be possible. "The completion of the Washington Auditorium, which is a matter very close to the heart and had the unceasing activity of many of the leaders in the Merchants and Manufacturers' Association, will in itself be a means of trade development the like of which has been best expressed by business leaders out of Washington. They have repeatedly said that the setting up of this auditorium, the erection of which is now well under way, will give trade a remarkable impetus.

"The big conventions which are officers of the organization

"The big conventions which are scheduled for Washington will themselves give local trade leaders an opportunity to display their talents as servants of the public such as has never before presented itself.

"As Gen. Anton Stephan, president of the Merchants and Manufacturers' Association, has said: 'It is not a question of whether business will be big in 1923; rather how can business heat solve the big problem of service that will confront every merchant and every manufacturer in the District of Columbia in 1923."

In Next Two Weeks.

In Next Two Weeks.

The association announced that the following section meetings would be held during the next two weeks, in the boardroom of the association:

January 2—Paper, 11 a.m.; department stores, 2 p.m.; stationery, 3:20

ment stores, 2 p.m.; stationery, 3:30 p.m.

January 3—Retail jewelers, 11 a.m.; electrical, 3:30 p.m.

January 4—Five and ten cent stores, 11 a.m.; druggists, 2 p.m.; merrhant tailors, 3:30 p.m.

January 5—Furniture, carpets, etc., 11 a.m.; automobiles, 2 p.m.; china and glassware, 3:30 p.m.

January 6—Cigars and tobacco, 11 a.m.; florists, 2 p.m.; food products, jobbers, 3:30 p.m.

January 8—Laundry, 11 a.m.; manufacturers, 2 p.m.; men's wear, 3:30 p.m.

p.m. January 3—Ladies' specialty stores, 11 a.m.; millinery, 2 p.m.; optical, 3:30 p.m. January 10—Photo-engravers, 11 a.m.; pianos and musical instruments, 2 p.m.; printers and publishers, 3:35 January 11—Shoe stores, 11 a.m.

To Be Heard Tonight



ELENA DE SAYN.
Appearing at Central High School.

NINTH FREE CONCERT PROGRAM ELABORATE

Central High School Music to Be Given by Well Known Artists Tonight.

Sunday night concert Central High Community Center to-night 8:15 o'clock. Admission free, doors open at 7 o'clock. PROGRAM.

(a) "America."
(b) "Salute to the Flag."
(c) "Outh of Allegiance."
(d) "Doxology."
Everbody.
Recreational singing. Everbody. Welcoming visitors to Wash-

(a) Finale, C Minor Concerto.

(b) "Shepherd's Hey."
Percy Grainger
Cecilia O'Dea, first plano
Henry Kuspar, second plano
Recreational singing.

Everbody.

(a) "Mistica" Tirindelli
(b) "Variation on Russian
Theme" Vieuxtemps
Elena De Sayn, violinist
Mrs. Eula Conway at the piano
Recreational singing.
Everbody.

Everbody.
Announcements.
(a) "Ah Fors' e Lui," from
"La Traviata".....Verdi
(b) "The Dainty Damosel."
Novello Ethel Huntington, prima donna soprano the Impresario Company of New York; Helen
Burkart at the piano.
(a) "Auld Lang Syne."
(b) "Star Spangled Banner."

Everbody.

Recreational singing directed by Robert Lawrence, assisted at the plane by Miss Burkart.

The ninth free concert of the Com nunity Music Association's Sunday night series will be given tonight a Central High Community Center at 8:15 o'clock, with doors opening at

7 o'clock.

Detective Charles Kahler of Baltimore vesterday afternoon presented a request to officials of the Marine Corps for the surrender of Roland W. Shipley, private in that branch of the military service, who is wanted in Baltimore in connection with a murder investigation. He was told that the marine could not be surrendered without the presentation of a requisition from the Governor of Maryland.

Shipley is wanted in connection with the murder of William E. Ellermeyer, sixty-two years old, who was shot to death in Baltimore November 11 in an alleged attempt to hold him

11 in an alleged attempt to hold him up and rob him. Five other men are under arrest for investigation in con-nection with the murder.

BAY STATERS TO MEET.

Zihlman to Speak at "Philippine Night" Event.

"Philippine night" will be observed by the Massachusetts Society at a meeting to be held at 8 p.m., January 9, at Masonic Hall, 14th and Kenyon streets.

Representative Frederick N. Zihl-man of Maryland is to speak. An il-lustrated lecture on the life and cus-toms of the Philippines will be given by Mme. Veyra, wife of the resident Philippine commissioner. Music of the island will be a feature.



In Community Concert GOLDEN RULE USED FOR WORLD PEACE

Campaign for General Observance of Text Launched by Delaware Man.

A world's war for peace through the medium of the golden rule, "Do for others as you would have others do to you," is being advocated in a campaign being waged throughout the United States, sponsored by T. T. Cloward of

Believing that a spirit of good will and helpfulness toward others is essential for the betterment of the world and sace among the nations, and that fairness toward others through the applica-tion of the golden rule is releasery to "help stem the chaos to which the word seems to be drifting." the advo-cutes of the plan hope to get every one to sign a pledge to do his part in this "war"

cutes of the plan hope to get every one to sign a pledge to do his part in this "war."

It is believed that if this can be done it will help prevent war, strikes and strife of all kinds, and toward this end Mr. Cloward has asked the support of newspapers, government officials, civic and social associations and the heads of industrial organizations. Through them it is hoped that propaganda to spread the idea will be forthcoming and that the proposition for a general "get together" spirit of co-operation for the benefit of humanity by the application of the principles of human brotherhood will be broadcast.

The "golden ruie pledge" that all will be asked to sign is as follows:

"With heartfelt interest in humanity and sympathy for the unfortunate;

"Having hopeful desire to help check the destroying policy of eternal strife, now dominating the world:

"Believing the only real success in life is a feeling of conscious contentment and happiness;

"Knowing the most happiness is obtained in brotherly feeling and absolute fair dealing with all humanity:

"And feeling the only hope for the real joys of life and happiness of the world is in "doing for others as you would have others do to you," which golden rule will bring to us peace, contentment and happiness:

"I. John Doe, do solemnly and sincerely promise to follow strictly the golden rule in all my doings with others, and hereby pledge my hopes for the real joys of life for my conscientious fuffillment of this duty.

Writes to Governors.

Writes to Governors. "This pledge to be posted conspicu-ously, where it will best recall the promise and keep me right."
A letter has been written by Mr. Cloward to the governors of all states asking them to appeal to the people of their states and urge them to take up this thought of the golden rule as a New Year resolution. up this thought of the golden rule as a New Year resolution.

Already the campaign has been indorsed by ministers, chambers of commerce, boards of trade, educational associations, Kiwanis clubs, fraternal orders, colleges, Y. M. C. A. committees in various cities, and the heads of banks, hotels and many big manufacturing companies.

facturing companies.

If the present campaign, which is now in its incipiency, proves a real success and the country at large responds to the appeal, it is planned that in the future national conventions and, possibly, international conventions will be held to further the idea of good will toward all men. facturing companies.

A gold engraved badge of a past post commander and a walking stick, with gold tip and wide band, were presented by Harley V. Speelman, past commander-in-chief. Sons of Veterans, and Claiborn S. Close, adjutant to the department commander, Spanish War Veterans, respectively. Mrs. Deam was presented with a beaded handbag and corsage bouquet by Mrs. Myrtle Loebsack, department president. Woman's Relief Corps. Following the presentations a musical program was rendered by Mmb. Margarete Pasquan, soloist, and Miss Irma Dillard, accompanist.

Commander Deam and wife were escorted into the hall by Col. John A. Haskin, as color bearear, and O. A. C. Oehlmer, followed by members of the Capper bill. which was drafted with the assistance of Director Meyer of the Daughters of Veterans and Cushing and Thomas auxiliarles, Sons of Veterans and drawad in white and committee Ready to Work.

With the views of the three cabinate members before it, the committee will harmonize the widely conflicting opinions held by its members and by members of Congress generally as to the form of aid to be extended the farmers and live stock growers of the country. The committee Ready to Work.

With the views of the three cabinate members before it, the committee widely conflicting opinions held by its members and by members of Congress generally as to the form of aid to be extended the farmers and live stock growers of the country. The committee will members to the form of aid to be extended the farmers and live stock growers of the country. The committee will members to the form of aid to be extended the farmers and live stock growers of the country. The committee week in the will be prepared to draft legislation which will harmonize the widely conflicting opinions held by its members and by members of Congress generally as to the form of aid to be extended the members of the form of aid to be extended the will harmonize the widely conflicting opinions held by its members of the form of aid to be extended the will harmonize the widely conflicti

of the Daughters of Veterans and Cushing and Thomas auxiliaries, Sons of Veterans, dressed in white and carrying American flags.

Committee members for the occasion included Past Division Commander Frank A. De Groot, chairman, and master of ceremonies; Mrs. Mary Wingate, Victor L. Garrigus, Mrs. Myrtle Loebsack, Mrs. Sophie J. Pargnar and J. Clinton Hiatt. Bergner and J. Clinton Hiatt.

Mrs. Charlotte Cameron, the most widely traveled woman alive, is now about to travel, accompanied by na-tive servants only, through Borneo, Sumatra and Java and will visit the head-hunting tribes of the Malay Archipelago.

GIVES EMPLOYES HIS MILLION-DOLLAR BUSINESS.



Because he believes that his employes have the first right to a business they have helped to build up, Henry A. Dix has just turned over the \$1,000,000 concern to them. He has also loaned them \$250,000 for working capital and has volunteered to spend the rest of his life, without salary, siding them with his ripe business and executive experience to continue its success.

The business is that of Henry A. Dix & Sons Company, manufacturing women's cotton dresses and nurses' uniforms, occupying a twelve-story Dix building, at 118 West 14th street. New York, and operating factories in Millyille, Somerville and Bridgeton, N. J. The photo shows Henry A. Dix surrounded by the new shareholders

Indorses Credits Measure Opposed by Anderson-Lenroot Plan.

The indorsement and support of the Treasury Department was given yesterday to the Capper agricultural redits bill as against its principal rival, the Anderson-Lenroot credits measure, which recently was introduced in the Senate and House with the backing of Secretary of Agriculture Wallace and other govern-

came out in support of the Capper bill with minor modifications and with an amendment to extend for nine months after next June 20 the farm loan powers of the War Finance

CHIEF OF GRAND ARMY
HONORED ON BIRTHDAY

Maj. Deam is Presented With Gold
Engraved Badge and Walking Stick.

Maj. H. L. Deam. commander of the Department of the Potomac, G. A. R., was tendered a reception on his eighty-fifth birthday Friday at Grand Army Hall, under the auspices of the roop will be reported to have related more generally to the need of agricultural credit than to details of its extension, appeared to favor the Anderson-Lenroot bill. Mr. Hoover, whose testimony was said to have related more generally to the need of agricultural credit than to details of its extension, appeared to favor the Anderson-Lenroot measure, which would set up farm credits departments in the existing federal land banks, with an authorized government-furnished

in the manufacturers of civic bodies.

An elaborate program of community singing will be featured by the first contributed as a host tition has contributed as a reception on his eighty-fifth birthday Friday at Grand Huntington, and Ethel Huntington, prima donna soprano of the mend of agricultural to the event of the Potomac, G. A. R... was tendered a reception on his eighty-fifth birthday Friday at Grand Army Hall, under the auspices of a several allied patriotic organizations of twelve banks.

As gold engraved badge of a past and wide band, were lated more gent and the heard of the Potomac, G. A. R... was tendered a reception on his eighty-fifth birthday Friday at Grand Army Hall, under the auspices of the existing federal land banks, with an authorized government-furnished to the existing federal land banks. With exist existing federal land ban

Senate consideration by the end of this week.

The Capper bill, which was drafted with the assistance of Director Meyer of the War Finance Corporation and presented with the indorsement of the American National Live Stock Association, would provide for organization, under supervision of the controller of the currency, of private rural credit and rediscount corporations with a minimum capitalization of \$250,000, for extension of the period during which agricultural paper shall be eligible for rediscount from six months to nine months, and for acceptance by federal reserve banks of paper of co-operative associations of agriculturists for rediscount as agricultural paper.

agricultural paper.

Secretary Mellon, in his letter and also in his testimony, presented a number of objections to the Anderson-Lenroot bill, declaring that "it would place the government to a large extent in the commercial

The Cadillac has been steadily and pro-

gressively developed by a skilled group of

designers, engineers and craftsmen

through a period of more than eighteen

years, until it has become universally

acknowledged as the Standard of the

The Washington Cadillac Company BUDOLPH JOSE, Presiden

1133-1140 Connecticat Ave. Frank. 3900, 3901, 3902 T. W. BARRETT, Sales and Service, 24th and M Sto.

Suploring the World

City Where Home 40 RAILROADS EARN Was Blown Up MAXIMUM RETURN

by the Associated Press.

MARIETTA, Ga., December 30.—As in aftermath of a midnight explosion which wrecked the home of Charley Net 6 Per Cent Set as Stand-Deriney, a wealthy Syrian merchant here, on Wednesday, members of the Syrian colony have decided to quit

Syrian colony have decided to quit the town.

A notice posted this morning on Syrian homer read:

"We wish to give the general public notice that we intend to sell all our property of every description that we own in and around Marietta at the earliest possible time and will leave Marietta ourselves. We hope to be able to dispose of our property within the next sixty days, but if we cannot we will leave anyway."

culture Wallace and other government officials.

Secretary Mellon, in testimony presented at closing hearings yesterday of the Senate banking committee on farm credits legislation and in a letter sent to Senator McLean of Connecticut, the committee chairman, came out in support of the Capper bill with minor modifications and with an amendment to extend for nine months after next June 30 the farm loan powers of the War Finance (Corporation).

Mellon, in his letter, added:

"In view of the substantial objections to the bill aiready pointed out. I believe that the most helpful course that can be pursued now is to adopt a substitute measure along the lines of the Capper bill, with the suggested extension of the life of the War Finance Corporation until March 21, 1924. This would adapt our present banking system to the needs of agriculture and include the best features of the various plans upon which there is virtual agreement.

"I would admit to discount at the

the periods affected by the statute. This will involve considerable accounting and engineer work in connection with a maturity up to nine mouths, secured by commodities in process of orderly marketing or by live stock which is being fattened for market. To this there can be no substantial objection. It is safe, and the testimony before your committee shows that it will be helpful. * * "A rural credits program like that embodied in substance in the Capper is bill would draw capital and credit from available sources for use where needed by the agricultural and livestock industries and would accomplish this on a business basis, without depending on government money or tax exemptions. At the same time lit would enlarge the facilities of the federal reserve system to provide further for agricultural discounts, and I hope so as to encourage larger membership among eligible banks in the agricultural districts, and would extend up to \$35,000 the limit on loans by federal land banks. Altogether it presents a comprehensive plan of permanent relief on practical lines."

This will involve considerable accounting and engineer work in connection with the checking up of additions and region with the checking up of additions and reg

Act. I. C. C. Reports.

The 6 per cent fair return standard response to a resolution by Senator banking business • • would make theavy drafts upon the Treasury for the capital of the farm credits depart- amount which may be due the United States as a result are now being worked out.

None of the railroads whose earnings may have been more than the 6 per cent limit, the commission said, has as yet paid anything to the government. Determination of the prerise amounts due, the Associated Press points out, must await conclu-sion of the work of valuing railroad

volume of new tax-exempt securities at the time it was seeking to shut off the flow of such securities through amendment of the federal Constitution.

Thinks Capper Plan Better.

Pointing to the diversity of opinion upon the Anderson-Lenroot bill, Mr. Mellon, in his letter, added:

"In view of the substantial objection of the work of valuing railroad property.

The Interstate Commerce Commission, under the transportation act, is required to make rates which will give railroads a fair return on the value of their property used in transportation. The fair return for 1921 was set at 6 per cent by the law, but the commission reduced the percentage to 512.

ard Under Transportation

LANSBURGH & BROTHER

1923

A New Year-But We Say It in a Good, Old-Fashioned, Whole-Hearted Way-

To Our Friends and Patrons Accept Our Sincere Wishes for a Happy and Prosperous 1923

Autos Have Tags, HASKELL TO HEAD But Can't Run on

the Associated Press.

BALTIMORE. Md., December 30. -Thousands of Maryland automobilists, although they have their 1923 license tags, will be unable to start the new year with a motor trip, all because of careless.

sent out this year by mail they were accompanied by the operator's registration card. In fact the name on the registration card carried the package. It was con-tained in a little envelope with a patented cover that permits of reading matter contained inside. A notation at the top called atten-tion to the fact that the registration to the fact that the registraion card was inside.

Many of those who got the plates
failed to take out this registration
card and threw the paper away.
Next they applied to the office of
Automobile Commissioner E. Austin Baughman for another card.

"Thousands have made the mistake," said Col. Baughman today.
"We did all we could to help them
but they failed to read the directions on the packet containing the
tags, and so will be prevented from
using their machines."

When the automobile tags were

'THE THIRD ALARM" WINS PRAISE OF D. C. FIREMEN

Chief Watson and Members of Staff
Are Guests at Private

Showing.

Fire Chief George S. Watson and several members of his staff were guests of honor at a private showing of "The Third Alarm." a thrilling story of the life of a fireman, which was dedicated to Chief Watson and to all heroes who have risked their lives in following this vocation, and was shown in the projection room of the Graphoscope building. 1004 street northwest, Thursday morning. This is not only a story of wonderful fire scenes as photographed by the Film Booking Offices of America, but is also a work of strong human in terest. It was written by Emory Johnson. As "Over the Hill' glorifies the father in the character of the old fireman, hero of the story. The picture is sensational without being impossible, and the audience seemed to fully approve of all the incidents peculiar to the life of a fireman. Representatives of the fire department who saw the picture were Chief George S. Watson, Depuly Chief Sullivan, Deputy Chief Nicholson, Battalion Chief Davis, Battalion Chief McConnell, Harry Alman, Sergt, Meeks, Private Winters and Private Gates. It is possible that the local fire department may purchase the film Wallace Rockwell, of the Moles of Corp. Thomas Stubbs the contines of the did are private with the local fire department may purchase the film Wallace Rockwell, of the Moles of Corp. Thomas Stubbs the contines of the did a mark the local fire department may purchase the film Wallace Rockwell, of the Malayan Corps and

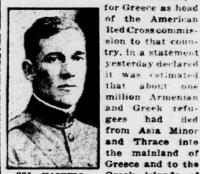
Sergt. Meeks, Private Winters and burial in Arington national cemperivate Gates. It is possible that tery Tuesday afternoon at 2:30 o'clock the local fire department may purchase the film. Wallace Rockwell, of the bodies of Corp. Thomas Stubbs representative of the producing company, stated the Washington public will be given a chance to view the picture in local houses in the near future,

Maryland Roads GREEK AID PROJECT

Officer Who Directed Russian Relief Will Handle Ref-

ugee Problem.

Lieut, Col. William N. Haskell, di rector of the Russian mission of the American Relief Administration, who will sail January



gees had fled from Asia Minor and Thrace into the mainland of Greece and to the

COL. HASKELL. Greek islands of the Aegean.
"This tremendous number of refugees." he said, "presents a problem oulte beyond the resources of the Greek government. Of course, the

New Ebbitt

You'll want to attend our-New Year's Eve Party

Beginning tonight at 10:30—with a splendid musical programme and special Supper-following at midnight with Dancing.

\$4.00 per plate

Better attend to making reservations EARLY today



Starting Our **Business Craft** Upon Its Voyage Of 1923

WITH all Sails set, and firmly resolved: To serve you faithfully and better still the Coming Year. To maintain our leadership in accurately interpreting Fashion's Forecasts, but always with fine discrimination. Not to yoyage into Unkown Seas, but to steer our ship by Quality, Fair Prices and Square Dealing. those points of the compass that have always held it safely upon its course of Public Confi-

Happy New Year!



"City Club Shop"

1914-16 Pa. Ave. 233 Pa. Ave. S.E.